

Westshore Mortgage & Investments Co., Inc.

A Licensed Mortgage Brokerage Business • Nationwide Mortgage Investors

RETAIL BUSINESS NOTE WORKSHEET

DATE _____ HOW DID YOU HEAR ABOUT US? _____

YOUR NAME (SELLER) _____

PHONE _____ FAX _____

YOUR MAILING ADDRESS _____

CITY _____ STATE _____ ZIP _____ COUNTY _____

SUBJECT BUSINESS NAME _____ PHONE _____

TYPE OF BUSINESS _____

SUBJECT STREET ADDRESS _____

CITY _____ STATE _____ ZIP _____ COUNTY _____

HOW OLD IS THE BUSINESS? _____ HOW LONG DID YOU OWN IT? _____

WHAT QUALIFICATIONS DOES THE PAYOR (BUYER) HAVE TO OPERATE THIS BUSINESS?

IF THE PAYOR IS A CORP., IS THERE A CREDITWORTHY PERSONAL GUARANTOR? YES NO

DATE OF SALE _____ BALANCE OF NOTE \$ _____

SALE PRICE \$ _____ NOTE POSITION _____

DOWN PAYMENT \$ _____ AMT. OF OTHER LIENS _____

1ST MORTGAGE \$ _____ WHY ARE YOU SELLING THE NOTE?

2ND MORTGAGE \$ _____ _____

ORIGINAL AMOUNT \$ _____ _____

TERM IN MONTHS _____ BUSINESS LOCATION & DESCRIPTION

PAYMENT AMOUNT \$ _____ _____

BALLOON AMOUNT \$ _____ _____

BALLOON DUE DATE _____ _____

INTEREST RATE _____ PAYOR(S) EMPLOYMENT, CREDIT ETC.

1ST PAYMENT DUE DATE _____ _____

OF PAYMENTS PAID _____ _____

OF PAYMENTS LEFT _____ _____

NEXT PAYMENT DUE _____ _____

ON CERTAIN TRANSACTIONS, WE MAY CONSIDER ONLY A PARTIAL PURCHASE RATHER THAN

A FULL PURCHASE. HOW MUCH DO YOU NEED? \$ _____ (PLEASE GIVE \$\$ AMOUNT)