

# Westshore Mortgage & Investments Co., Inc.

8480 Sheldon Road • Suite 119 • Tampa, Florida 33615  
Phone (813) 854-2300 • Fax (813) 818-0218

## Preliminary Auto Finance Questionnaire

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position: \_\_\_\_\_

How Long in Business: \_\_\_\_\_ Total # of Loan Customers: \_\_\_\_\_

Type of Customer (credit)    A    B    C    D    \_\_\_\_\_

Average Sale: \$ \_\_\_\_\_ Average Loan Size: \$ \_\_\_\_\_

Down Payment: \$ \_\_\_\_\_ Rate: \_\_\_\_\_ # Months Financed: \_\_\_\_\_

Monthly Volume: Total # of Sales: \_\_\_\_\_ Total \$ Amount \$ \_\_\_\_\_

Current Number of Outstanding Loans: \_\_\_\_\_

Total Outstanding Principle Balance of Loans: \$ \_\_\_\_\_

# of Existing Institutional Credit Lines or Contract Buyers: \_\_\_\_\_

Name of Institution's Providing Credit Lines or Contract Buyers: \_\_\_\_\_

Number of Existing Private Credit Lines or Loans (specify): \_\_\_\_\_

Any Liens Other Than Lines of Credit?    YES    NO    (list): \_\_\_\_\_

Actual Equity in Company: \$ \_\_\_\_\_

References: \_\_\_\_\_

Comments or Other Helpful Information: \_\_\_\_\_